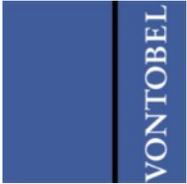


Press release / 30 March 2016

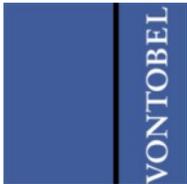


Vontobel enables third parties to access one of the leading digital platforms for structured investment solutions – partners from the finance and insurance industries can thus benefit from Vontobel's comprehensive digital offering for business process outsourcing – Eric Wasescha appointed Head of the new Partner Solutions business area created for this purpose

Vontobel is bundling its global digital offering - from the creation to the distribution of structured investment solutions for the financial services sector - within the new Partner Solutions business area and is expanding its front-to-end offering for insurers and financial services providers with its White Labelling service. With this step, Vontobel is driving forward the expansion of its existing platform deritrade® MIP and is laying the foundations for the continued growth of its activities in this area.

By providing third parties with access to one of the leading digital platforms in the area of structured investment solutions, Vontobel is now enabling White Labelling partners from the finance and insurance industries to benefit from its expertise and cost leadership and is thus creating a complete front-to-end offering. In contrast to traditional solutions available in the market, Vontobel is offering a MiFID-compliant open architecture approach for all product components in White Labelling 2.0 and is thus enabling the best-price principle to be applied to the purchase of all product components for the first time. Based on this new approach, Vontobel's platform partners can generate substantial added value for themselves and their clients.

As a result of the expansion of the offering, the capabilities of the successful Multi-Issuer Platform unit headed by Gerhard Meier will be bundled within the new Partner Solutions business area, which will also comprise two newly created units – Platform Partners and Pension Solutions – and will be managed by Eric Wasescha with effect from 30 March 2016. Wasescha, aged 42, began his career in finance at the bank known today as Safra Sarasin and was the founder and CEO of Derivative Partners and Executive Director of the Swiss Structured Products Association (SSPA).



“For the first time, a leading financial services provider is offering a comprehensive digital business process outsourcing solution for the structured products business that does not require any exclusivity in the areas of purchasing or distribution. This is also a leading offering worldwide in terms of best price and best execution,” commented Roger Studer, Head of Vontobel Investment Banking. “We are delighted that Eric Wasescha, who has an entrepreneurial mindset and proven expertise in the field of structured investment products, is joining Vontobel,” Roger Studer added.

Vontobel

Vontobel’s mission is to protect and build the wealth our clients have entrusted to us over the long term. Specializing in active asset management and tailor-made investment solutions, we provide responsible and forward-looking advice. In doing so, we are committed to Swiss quality and performance standards. With their good name, our owner family has stood by these principles for generations. As of 31 December 2015, Vontobel held CHF 187 billion of client assets. Around 1,500 employees worldwide provide first-rate, customized services for clients with an international focus. The registered shares of Vontobel Holding AG are listed on the SIX Swiss Exchange. The Vontobel families and the Vontobel Foundation hold the majority of shares and votes in the company. www.vontobel.com

Contacts

Media Relations:	Rebeca Garcia	+41 58 283 76 69
Investor Relations:	Michel Roserens	+41 58 283 76 97

Legal information This document is for information purposes only and does not constitute an offer of any kind. The services described in the document are supplied under the agreement signed with the service recipient. The nature, scope and prices of services and products may vary from one country to another and may change without notice at any time. Certain services and products are not available worldwide or from all companies of Vontobel. In addition, they may be subject to legal restrictions in certain countries.