

Investment Banking

Graduate Trainee Program External Asset Managers

Dreaming of a career in Investment Banking?
In Investment Banking, we offer private clients, companies and institutional investors a range of global solutions from a single source.



What does our External Asset Managers at Vontobel offer?

Vontobel offers tailor-made services to External Asset Managers (EAM) and their private clients in the area of private wealth management. Our investment advisory, custody/reporting and trading/execution services as well as our fully integrated digital product and service platforms offer EAMs an optimal basis to service their clients worldwide and 24/7. A dedicated advisor provides individual solutions in collaboration with investment specialists from our team to best fit the EAM's needs. Our teams are based in Zurich, Geneva, Basel, Lugano and New York.

The GTP "External Asset Managers" is primarily focused on business management activities, investment advisory and daily relationship management with EAMs to offer our banking services. During the GTP, you will get broad insights on the EAM business and a deep understanding of Vontobel's products and offerings to EAMs as well as our internal capabilities in Capital Markets.

The overall program stretches over a total period of 24 months.

External Asset Managers modules:

- Business Management
- Relationship Management
- Investment Advisory

Candidate profile

- Master's degree in banking & finance, business administration or (regulatory) law which should
- have been completed within the last 12 months
- Interest in banking, financial markets and operations
- Analytical and structured thinking
- Pro-active attitude, team player, able to work under pressure
- Willing to complete additional training courses
- Very good knowledge of German and English
- Good MS Office skills, particularly MS Excel
- Relevant practical experience would be of advantage
- Age 24-29 years
- CH or EU citizen