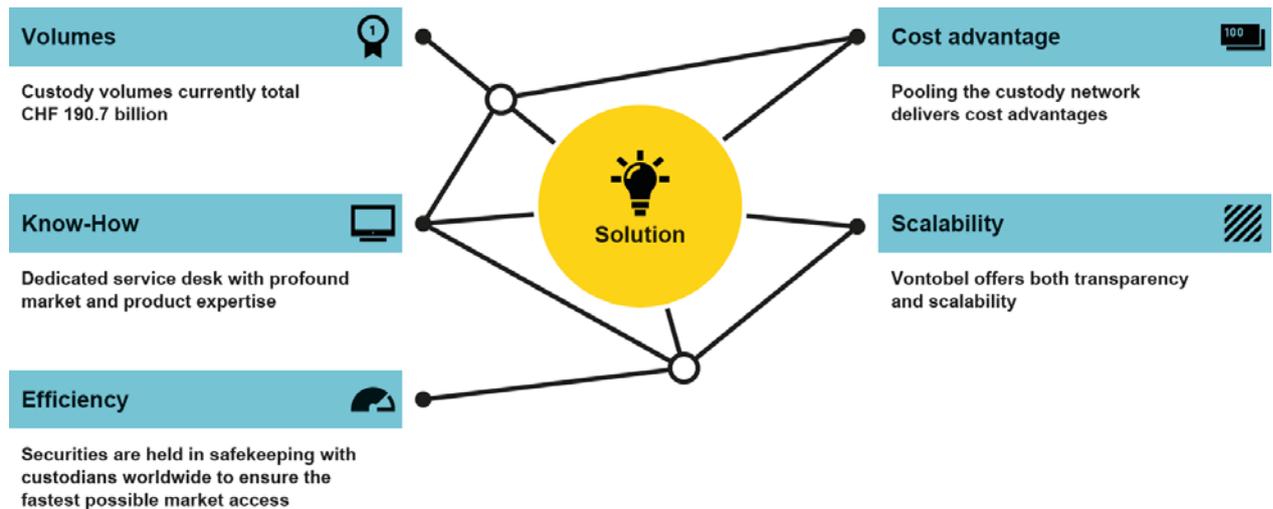


## Vontobel Global Custody: tailor-made outsourcing



### Differentiation ensures survival

The global financial industry is beset with constant change, and the costs of many market players have soared as a result. The securities business is among those affected, and mounting complexity and costs are on the cards here in particular. The back-office process is by its very nature cost-intensive, taking up considerable capital and human resources – and for all that, it offers only little potential for companies to stand out in the marketplace. Global custody is an undeniably important element in the value chain, but it does not generate profit and outsourcing it therefore makes sense and can create scope for new possibilities.

### Outsourcing opens up fresh opportunities

Custody is an essential part of the process, and any outsourcing must be with a reliable partner. At Vontobel, we have amassed the necessary cooperation experience over many years to allow us to deliver tangible benefits and enhance efficiency as an outsourcing partner.

### Global custody services provided by specialists

The diligent selection of specialized partner banks and low supply-chain complexity are becoming increasingly important in the custody business, and cooperating with experienced service providers promises a sustainable business model. The ideal cooperation set-up is rounded out with an appropriate infrastructure and reliable settlement processes. Only solid partner banks can be considered, and Vontobel is certainly one. We have specialized in the securities business from the very outset, and this long-standing track record is coupled with our

proven ability to adapt our service offering flexibly to the individually designed business models of our clients.

### Vontobel Global Custody: neutral, comprehensive and transparent service package from a single source:

- Safekeeping of all securities – irrespective of the type of instrument or market
- Proxy voting
- Corporate actions and distributions of income
- Electronic delivery of binding information on corporate action events for automatic processing
- Segregation at client level (for tax purposes)
- Settlement
- State-of-the-art reporting
- Cash management solutions and payment transaction services (as required)

### Vontobel as your strategic partner – a good choice

Our global custody services comprise a comprehensive array of services for handling large and globally diversified securities portfolios. As a bank, Vontobel is ideally suited as a partner for the flexible custody of securities on a large scale: we are well capitalized, solid, and see ourselves as the ‘big player among the smaller banks’ within the market segment. We offer institutional investors a securities administration set-up that is neutral and highly transparent. Vontobel’s custody volumes currently total some CHF 190.7 billion, with CHF 46.5 billion in the form of pure global custody mandates (as of May 2016).

**Bespoke and global**

All of the global custody services we offer are centred on first-class services, while also taking the specific requirements of the country in question into account. Vontobel's offering covers more than 50 national markets, and our strong established partnerships make appropriate custodians available to our clients, giving them access to a range of services unparalleled in the market. We have a powerful infrastructure that provides considerable potential for tailor-made individualization. Coupled with our extensive network, this provides a platform for developing specific financial and product solutions that address the different strategic and operational needs. However, when it comes to global securities

holdings, as well as flexible options we can also offer cost-effective solutions for administration, reporting and analysis. Moreover, we always work together closely with clients to put the agreed tailor-made solutions into practice.

**« Vontobel Securities Master Data offers the utmost quality and flexibility »**

With our wealth of market experience, mature technologies, flexible approach and bespoke services, we meet consistent and exacting quality standards from start to finish. advantages:

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If you have any questions regarding Vontobel Global Custody, we will assist you in any way we can. We will be happy to visit you to explain to you in person the advantages a partnership with Vontobel can offer you.

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Should you have any questions, or if you would like to arrange an appointment, please do not hesitate to contact us:

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Vontobel Investment Banking

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