

Vontobel now offers financial intermediaries such as banks, asset managers and wealth managers a custody solution for digital assets – ‘Digital Asset Vault’

Through a simple connection, wealth managers in Switzerland, banks and asset managers can now provide their clients with an end-to-end service offering for digital assets with Vontobel’s new solution ‘Digital Asset Vault’. As a result, clients can issue instructions for the purchase, custody and transfer of digital assets easily and securely within the banking infrastructure – like with traditional asset classes.

Financial intermediaries are increasingly seeking to supply digital products and services for their clients. Until now, no traditional custodian in the market offered a solution that met the security standards required by financial intermediaries for the custody of digital assets and provided end-to-end services. Vontobel has now combined its proven experience in the custody of digital products with a solution that is based on Hardware Security Mode (HSM) technology and is integrated into its own banking infrastructure. With the new business solution ‘Digital Asset Vault’, Vontobel is therefore the first bank in the world to offer the usual industry standards of quality within the established and regulated environment.

Through a simple connection to Vontobel, financial intermediaries such as wealth managers in Switzerland, banks and asset managers can – without any significant investment in their own infrastructure – offer their clients an integrated solution for digital assets:

- Digital Asset Vault is an alternative for personally registering with providers of digital assets and the custody of the same. The holding of private keys is no longer required.
- Clients can buy, sell or transfer digital assets by issuing instructions to their regular bank, with global and best execution.
- A consolidated overview of traditional and digital assets and asset classes is included in the client’s statement of assets, thus providing a clearer list for tax purposes.

“Digital Asset Vault represents the logical next step in the development of our range of services for digital assets. With our innovative strength and experience, we have thus closed the gap between existing and digital assets. By incorporating digital assets into our own banking infrastructure, we have also become the first provider to already meet the high standards required by financial intermediaries and their regulators,” stated Roger Studer, Head of Vontobel Investment Banking.

Vontobel has a technologically state-of-the-art trading infrastructure because of continued investment. As the third-largest provider of B2B services in Switzerland in the area of custody and execution, Vontobel currently supplies MiFID II-compliant services to over 100 banks and wealth managers, resulting in 12 million securities transactions per year.

Vontobel Investment Banking

creates specialized investment solutions for private and institutional clients. We follow a customer-centered digital business model, manage risks carefully, and build compelling service packages to get our clients ahead. We emphasize on truly understanding our clients’ needs. We use our expertise to anticipate trend reversals, risks as well as opportunities, in order to successfully exploit them for you. We only do, what we master and develop solutions we believe in. We take clear decisions and act with determination. We are proud of our specialized offering, which includes structured products, transaction banking, corporate finance, brokerage, as well as solutions for External Investment Advisors, and digital platforms. For our competence in Research, we regularly get awarded. This is how we create added value for you.

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